

Dynamic business growth at Golding Capital Partners after a record 2017

Senior management team expanded with ten promotions

Munich, 9 May 2018 – After a record year in 2017, Golding Capital Partners has continued to strengthen and expand its senior management team. Assets of more than €1.3 billion were raised from European institutional investors in 2017. This represents a further year-on-year increase of nearly 20 per cent. By enlarging the senior management team and upgrading the organisation of its investment unit, GCP is consolidating its leading position in the European market for diversified investment programmes in buyouts, private debt and infrastructure.

GCP received commitments from more than 70 institutional investors in 2017. In addition to diversified investment programmes for buyouts, private debt and infrastructure, managed accounts played a major role, accounting for some 40 per cent of new money. “We have comprehensive experience in our asset classes and offer flexible solutions – particularly in response to strict regulatory requirements”, commented Hubertus Theile-Ochel. GCP’s investment activity was equally high across all three asset classes. Commitments to buyout, private debt and infrastructure with a volume of more than EUR 700 million were made in the form of primaries, secondaries and co-investments. Co-investments generated from the GCP network are a key component, accounting for some 20 per cent of the investment activities. To achieve strong regional diversification, over 50 per cent of investments were made in North America in addition to investments across Europe. As a long-term investor with many access-restricted managers, GCP can add significant value for investors with its asset allocation.

Further development of senior management team and investment team

The senior management team at GCP was further expanded, with a total of ten promotions. “In view of our ongoing dynamic performance it is critical for us to think ahead as we develop the organisational structure and to plan for future growth”, explains Jeremy Golding, Founder and Managing Partner of GCP.

The investment team in particular was enhanced by introducing the role of Chief Investment Officer. The CIO function enables synergies between asset classes to be identified and realised faster.

- Dr. Matthias Reicherter, Partner, takes on the newly created role of Chief Investment Officer.
- Manuel Gruber, Head of Structuring, has been made Partner.
- Fabian Pötter, Managing Director, and Bernd Schumacher, promoted to Managing Directors, have each been appointed as Co-Heads of Infrastructure, and so take over operational responsibility for the infrastructure asset class.
- Jakob Schramm has been promoted to Managing Director, and as Head of US in New York is responsible for the investment activities there. Erik Swimmer takes on the role of Vice Chairman US.
- Dirk Homberg, Institutional Sales, and Christian Schnabel, Finance & Operations, have also been appointed as Managing Directors. Christian Harz becomes an additional Managing Director of Golding Capital Partners (Luxembourg) S.à r.l., with

responsibility for the activities of the Luxemburg-based fund administration subsidiary.

- Abhik Das started as Managing Director at GCP in April and in his new role as Head of Private Debt has operational responsibility for the private debt asset class.

"The company's future is highly dependent on a first-class team performance. Developing a strong leadership team therefore has top priority", commented Jeremy Golding.

New investment opportunities in current year

GCP has continued to expand its range of attractive investment opportunities to fulfil its role as a long-term partner of institutional investors. Fundraising has now started for "Golding Infrastructure 2018", the third generation of the proven, conservative investment strategy for diversified infrastructure exposure. Its target volume is €750 million. In response to strong investor interest, GCP is continuing its selective investment approach for small and mid-cap buyout investments in Europe and North America. The "Golding Buyout 2018" investment programme will be launched towards the middle of the year. Yield focused investment opportunities in private debt and dedicated investment solutions in secondaries and co-investments complete the product portfolio. "Alternative investments are becoming more and more relevant for institutional investors and we are seeing that very clearly. At the same time it is natural that as long-established providers with a proven track record we are not only the preferred partner for our existing LPs, but also for many new investors", explains Hubertus Theile-Ochel, Managing Partner of GCP in Munich.

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Golding Capital Partners GmbH is one of the leading independent asset managers for private equity, private debt and infrastructure in Europe. With a team of some 80 professionals at its offices in Munich, Luxembourg, New York and Tokyo, Golding Capital Partners helps institutional investors to develop their investment strategy and manages €7.6 billion in assets. Its more than 150 institutional investors include insurance companies, pension funds, foundations and banks, savings banks and cooperative banks.

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